

The Standard In Defense

Providing steadfast reference in uncertain conditions with
client-focused insight to help you navigate difficult legal terrain.



MINTZER SAROWITZ
ZERIS & WILLIS PLLC



Your Partners in Legal Defense.

A 5-Point Client-Centered Approach

Our 40-year track record of long-term client partnerships are forged by creating trust and confidence, by being responsive, and by communicating progress and strategies effectively.

We believe in getting actively involved in the case at the earliest possible stage. Our legal team undertakes a thorough investigation of each claim so that we can provide our clients with an objective assessment of the potential costs, risks and outcomes associated with the case. We take a client-centered approach to litigation and case management, which means we give our clients the full information and advice they need to make the best choices for their individual situations.

Whether the ultimate decision involves negotiating a settlement, taking the case before arbitration or mediation, or litigating the matter in court, we are ready to do whatever it takes to get the outcome our clients are looking for.

These five points are the hallmark of our case strategy. Equipped with the knowledge and experience to quickly identify and target the essential aspects of a case, we act early and quickly with proactive strategies essential to a strong defense – saving time.

				
DETERMINED	CAPABLE	TARGETED	RESPONSIVE	PROACTIVE
Aggressively pursuing client objectives	Knowledgeable guidance through uncertain terrain	Effectively targeting the essential elements of a case	Reacting early, quickly and efficiently	Implementing proactive strategies for a strong defense

Our 5-Point Approach enables us to deliver definitive decisions at the earliest possible time. Critical issues are met with priority response.



Emergency Response Protocol

Our Emergency Response Protocol (ERP) gets us involved early. We work to preserve evidence, ensure a fair and impartial investigation of the evidence by the authorities, interview witnesses, and prepare early for future litigation.

Trusted Defense Counsel Since 1985

High-level issues are met with high-level response.

Every Client is Unique. Every Case is Unique.

Our experienced defense counsel is committed to providing clients with the highest level of representation and service while supporting clients with tailored solutions that meet their goals.

Our firm was established in Philadelphia, Pennsylvania in 1985 as a practice primarily focused on the representation of insurance carriers, insureds and self-insured entities. Clients benefit from the experience of attorneys who are well-versed in the issues and highly experienced in their fields of professional interest.

Today, our firm provides a combination of our trial attorneys, diverse practice strengths, multi-jurisdictional offices, professional support staff and state-of-the-art technology providing clients with a comprehensive package of legal services designed to meet their most challenging legal needs.

A unique blend of specialized knowledge and diverse experience allows our firm to provide the prudent guidance necessary to successively navigate a full spectrum of matters ranging from the simplest to the most complex. We achieve our successful results by balancing the need for aggressive representation with the required exercises of good judgment, common sense and objective counsel.

We represent a diverse group of clients, including Fortune 500 companies, insurance carriers, small-to-mid-sized businesses, third party administrators, public and governmental entities and individuals. We regularly represent our clients in a full range of litigation forums including multi-district panels, complex and class action litigation, appellate and trial courts, administrative proceedings and alternative dispute resolution proceedings.



40
CELEBRATING
40 YEARS OF SERVICE



There's big value in the little details. Essential information is often discovered by investing time on the "little" details of a case – obtaining information, taking depositions, and being proactive.

Strategic Focus

Our goal is to provide a clear plan of action for every legal matter. Once we have examined and evaluated a case, we will recommend a course of litigation, whether to go to trial or settlement. Whatever the decided course of action, our clients can be assured that each case is handled with a results-oriented practical approach that balances aggressive representation with an efficient and economic approach to resolution.

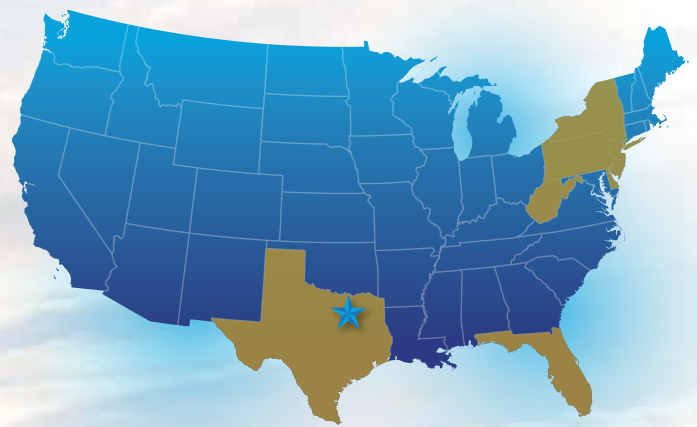
Successful outcomes begin with objective insight. The range of experience we bring to every case ensures a thorough understanding of the issues, a realistic vision of the goals, communicated clearly.

Areas of Practice

- Admiralty & Maritime
- Business Transactions
- Commercial Litigation
- Construction Law
- Coverage and Bad Faith Litigation
- Cyber Security
- Employment & Labor
- Environmental Litigation
- Fire & Life Safety
- Government
- Insurance Coverage
- Investment Fraud
- Medical Malpractice
- Nursing Home Abuse
- Personal Injury
- Premises Liability
- Product Liability
- Professional Services
- Restaurant, Retail & Hospitality
- Rig/Oil Well Disasters
- SIU & First Party Litigation
- Subrogation
- Transportation Industry
- Wealth Preservation & Protection
- Workers' Compensation

Large Firm Expertise. Small Firm Personal Attention.

We combine 'large firm' expertise with 'small firm' personalized service. We put our clients first. We listen to our clients to understand their corporate needs and structures before determining their defense strategy. We believe that 'one size does not fit all'. We get the job done more effectively with a customized approach to client needs.



National Strength. Local Accountability.

The most effective and efficient means to provide the highest quality legal services is to offer centrally-managed regional representation. To that end, we have strategically located 16 offices throughout 7 states.

Each of these offices is staffed with highly accomplished trial counsel who are established members of their local legal communities and who provides a full range of services as well as a respected local presence.

To enable our clients to take full advantage of our nationwide expertise, offices are linked by state-of-the-art technology, allowing attorneys and staff to share information, strategy and assistance so clients benefit from the combined insight and experience of our entire firm.



Committed to Client Interests

As a client you can expect an array of services dedicated to ensuring the timely and successful resolution of your legal matters.

Since 1985, we've been committed to providing the highest quality legal services. Our years of experience have given us a comprehensive understanding of what is expected of defense counsel in today's legal and insurance environment and we stringently apply that understanding to each case and each client we serve. As a client you can expect an array of services dedicated to ensuring the timely and successful resolution of your legal matters.

- ✓ An attorney you can contact before you make a final decision about retaining legal counsel.
- ✓ An acknowledgment of any assigned claim shortly after it is assigned to counsel.
- ✓ Fair evaluation of the merits of each matter, including its strengths and weaknesses, within 45 days of its assignment.
- ✓ An aggressive proactive approach to discovery when we agree on such a course.
- ✓ A recommendation of any future course of litigation in our initial evaluation, including an opinion on the potential value of the claim and appropriateness of discovery.
- ✓ A fair and prompt evaluation of the value of every case as discovery develops.
- ✓ An open and regular line of communication between our attorneys and you and your staff to facilitate your own reporting and evaluation requirements.
- ✓ Aggressive trial counsel if the decision is to try the case.

We are proud of our history and success and the clients we serve.

If you would like references, please call us and we will be happy to promptly supply you with them.



**MINTZER SAROWITZ
ZERIS & WILLIS PLLC**



In partnership with Mintzer Sarowitz Zeris & Willis PLLC

Wide National Representation

Our legal defense firm provides seasoned litigators across 16 offices in 7 States. We provide national strength throughout various regions and disciplines delivered with the local service and accountability to understand our clients objectives and help them achieve their goals.



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