THE WILLIS LAW GROUP



Mariel Mercado-Guevara, Esq.

Senior Counsel

Cherry Hill, NJ Office:
2070 Springdale Road
Suite 400
Cherry Hill, NJ 08003

New York, NY Office:
39 Broadway
Suite 930
New York, NY 10006

Mariel Mercado-Guevara is an accomplished attorney with extensive experience representing clients in complex insurance defense and coverage matters. She handles a wide range of litigation involving general liability, premises liability, transportation, hospitality, construction defects, and New York Labor Law claims. Her practice also includes insurance coverage analysis, risk transfer issues, and strategic dispute resolution.

Mariel manages cases through every stage of litigation, from initial pleadings and discovery to motion practice, mediation, settlement negotiations, and trial preparation. She has substantial experience taking and defending depositions, drafting and arguing motions, preparing coverage opinions, and developing litigation strategies that help clients effectively manage risk and control costs.

Recognized for her collaborative approach and strong leadership skills, Mariel has mentored attorneys, paralegals, and support staff while managing complex caseloads across multiple jurisdictions. Her ability to balance legal strategies with practical business considerations allows her to deliver effective solutions tailored to her clients' goals.

In addition to her litigation practice, Mariel is an active member of the legal community. She frequently presents in Continuing Legal Education (CLE) programs, has served as a presenter and moderator on a variety of insurance and litigation topics, and has contributed to legal publications addressing emerging issues in insurance law.

Before pursuing a legal career, Mariel was a professional opera singer who performed with nationally recognized opera companies. Her unique background, combined with her legal experience, provides her with a creatively distinctive perspective, strong advocacy skills, and an unwavering commitment to client service. She is fluent in both English and Spanish.

Education

- J.D., Rutgers Law School, Newark 2015
- M.M. and B.M., Boston University

Bar Admissions

- State of New York Courts
- United States Southern District of New York
- United States Eastern District of New York
- Supreme Court of New Jersey
- United States District of New Jersey
- United States Court of Appeals for the Third Circuit
- United States Bankruptcy Court for the District of New Jersey